# 2023-24

# Long Range

# Financial Plan

# AGENDA

- ✓ Fund Balance Activity
  ✓ Reserve Plan Overview
  ✓ Enrollment Updates
  - ✓ Tax Cap & Data Dive

Budget and Revenue Projections

"The time to repair the roof is when the sun is shining" John F. Kennedy

# Fund Balance-What is it?

 More than just reserves
 Includes non general funds
 Includes commodities and purchase order encumbrances
 How does Webster compare to other districts?



## Case Study #1

Your child has their first job and would like to purchase a house. The house of their dreams has a \$3,000 monthly mortgage payment. They can only afford \$2,500 per month from their salary. However, they have an inheritance from grandma of \$15,000. They plan to take a little bit out of their inheritance each month to make up the difference.

## Case Study #2

Your child has their first job and would like to purchase a house. The house of their dreams has a \$2,000 monthly mortgage payment. Their salary gives them \$2,500 each month for mortgage payments and savings. However, they need to replace the septic system to purchase the house at a cost of \$10,000. They plan to use savings to pay for the new septic system.

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## Case Study #3

Your child has their first job and would like to purchase a house. The house of their dreams has a \$2,000 monthly mortgage payment. In addition, they have \$10,000 in savings. Their salary gives them \$2,500 each month for mortgage payments and savings. However, they are purchasing an older house and realize that there may be unexpected expenses.

## Case Study #3-Continued

After they buy the house, every year something goes wrong:

- ✓ In the first year, the boiler needed to be replaced for \$7,500.
- In the second year, they needed to patch the roof for \$2,500.
- ✓ In the third year, they needed to change the plumbing to remove lead pipes for \$8,000.
- In the fourth year, nothing went wrong.
- In the fifth year, their finished basement floods; it's not covered by insurance, and they spent \$11,000 on repairs.

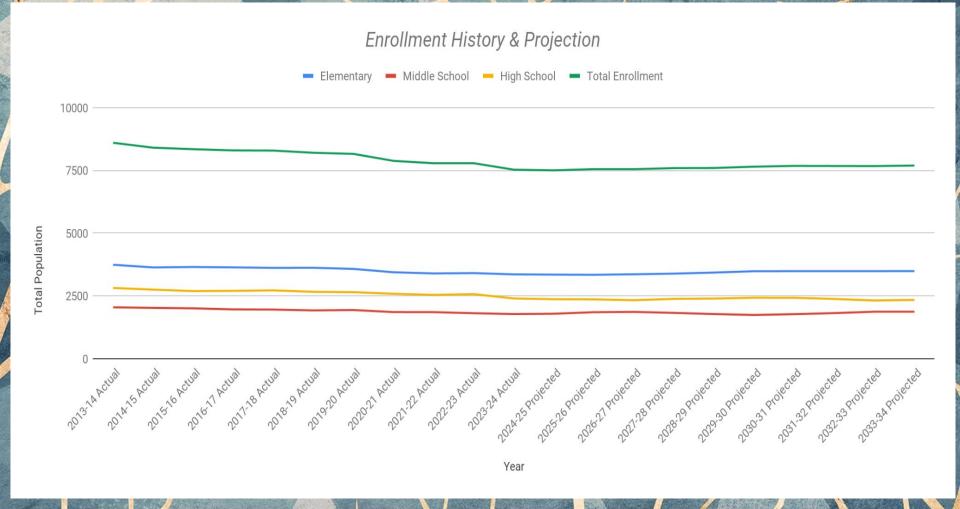
What is the lesson we can take away from these examples and apply to district financial operations?



# Enrollment

# Why Start With Enrollment?

- Really is the basis for all planning
  Need it for facilities planning at SED
  Need it to plan out for class size, catchment changes
  Utilize the cohort survival methodology
  Based on weighted averages over a 10 year period
  - A few tweaks to take into account known changes



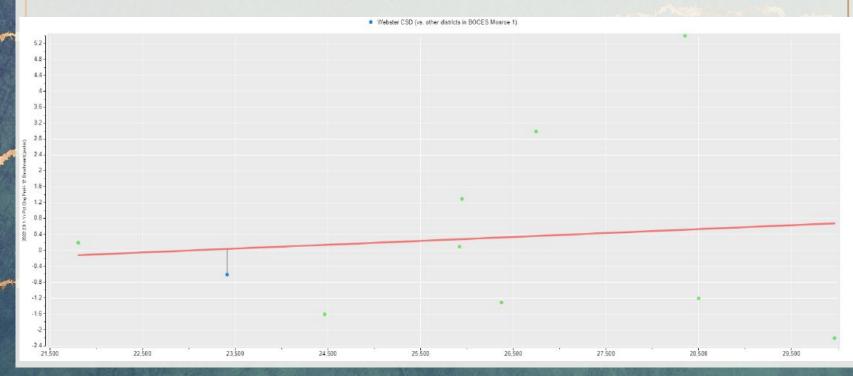
# How Does It Compare to all of NYS?



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# How Does It Compare to Monroe 1 Districts?

Martin Contraction



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# Tax Levy Limit

Reminder that it is a cap on the **Levy**, not on tax rates!

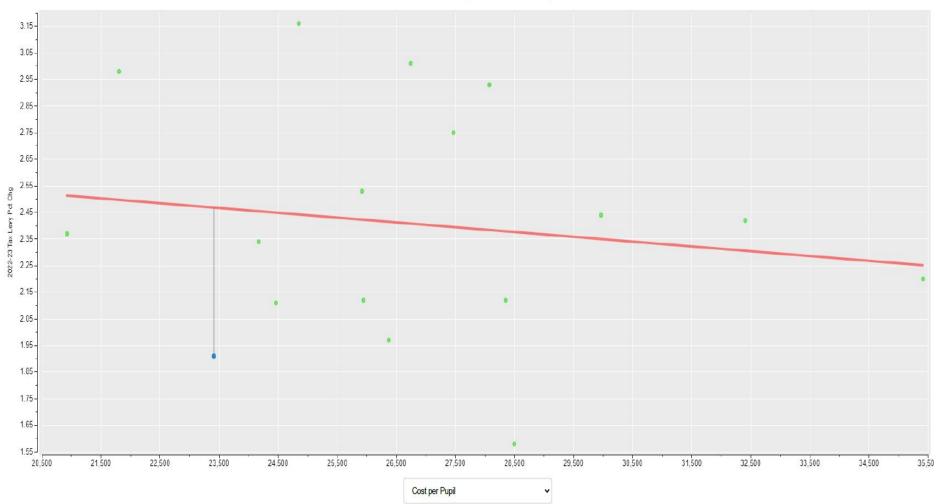
# Three financial comparisons for thought

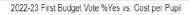
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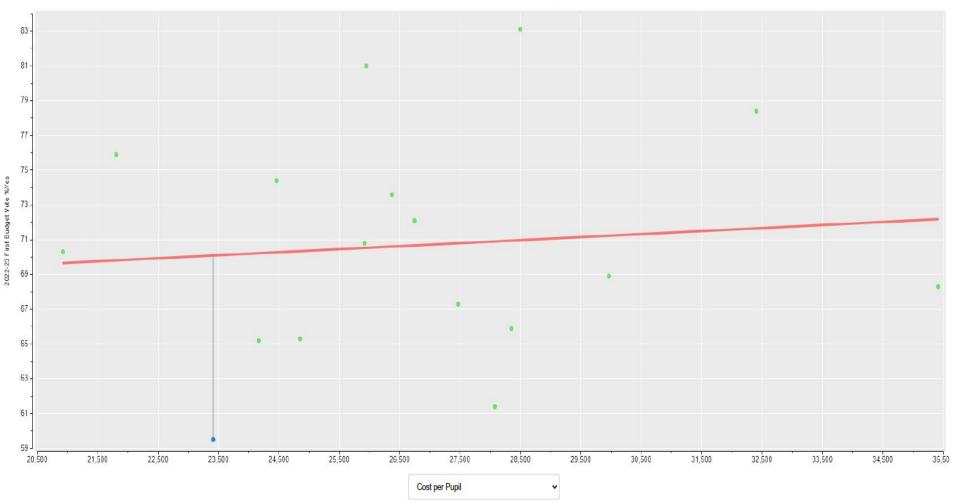
#### 2022-23 Tax Levy Pct Chg vs. Cost per Pupil

• Webster CSD (vs. other districts in Monroe)



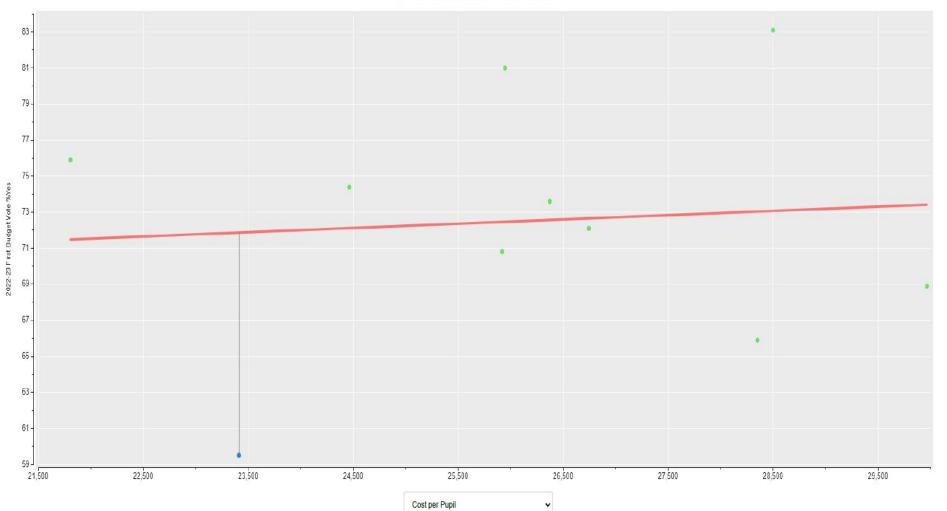


• Webster CSD (vs. other districts in Monroe)



2022-23 First Budget Vote %Yes vs. Cost per Pupil

• Webster CSD (vs. other districts in BOCES Monroe 1)



*"By failing to prepare, you are preparing to fail" Benjamin Franklin* 



### **Revenue Themes**

## Tax Levy

Town reassessments to 100% equalization, which would cause a higher growth factor.

CPI forecasted above 2% as well, both will have an impact on the formula being higher.

Stable exemptions moving forward for capital exclusions

# State Aid

Foundation aid formula predictions are easy based on formula being operated at capacity

Expense based aids based on spending increases

UPK-here to stay and local share pick up?

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## Miscellaneous

PILOT payments remain flat

Sales tax remain stable for now

Interest earnings create a lot of volatility quarter to quarter

Revenues such as tuitions, continuing education programs, facilities rentals are projected to remain flat to minimal increases.

## **Expenditure** Themes

# Salaries

- Salaries for support staff are trending high due to minimum wage increases not stopping
- Potential breakage from retirements factored into instructional salaries

# Debt Service

 The fifth year of planning has a surprise addition due to anticipated electric bus conversion

# Benefits

- Factored in a slowing of Medicare plan costs due to recent RASHP 1 changes
- Active plans trending high as prescription drug costs are skyrocketing

# **BOCES Services**

Tuition costs for BOCES program dependent on labor shortage predicted a higher trend

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# Pension

 Reassessed the projection this year as market gains have not been as strong

# Supplies/Contractuals

 With per pupil formulas for budgeting these costs are more readily containable based on enrollment fluctuations

# THANKS! Any questions?